

A photograph of two men in formal attire shaking hands. The man on the left is older, with white hair and glasses, wearing a dark suit and a bow tie. The man on the right is younger, with long blonde hair, wearing a dark suit and a bow tie. They are standing in front of a large, metallic structure with oval windows, resembling the side of an airplane. The background is lit with blue light. The word "PARTNER" is overlaid in large, bold, yellow letters with a red outline, centered over the handshake.

PARTNER

**Power of Adaptive Resources for
Teacher and Trainer**

Non IT's Techniques

in Trainings




Train the Trainers

SHE IS AIDA

(9 char's)

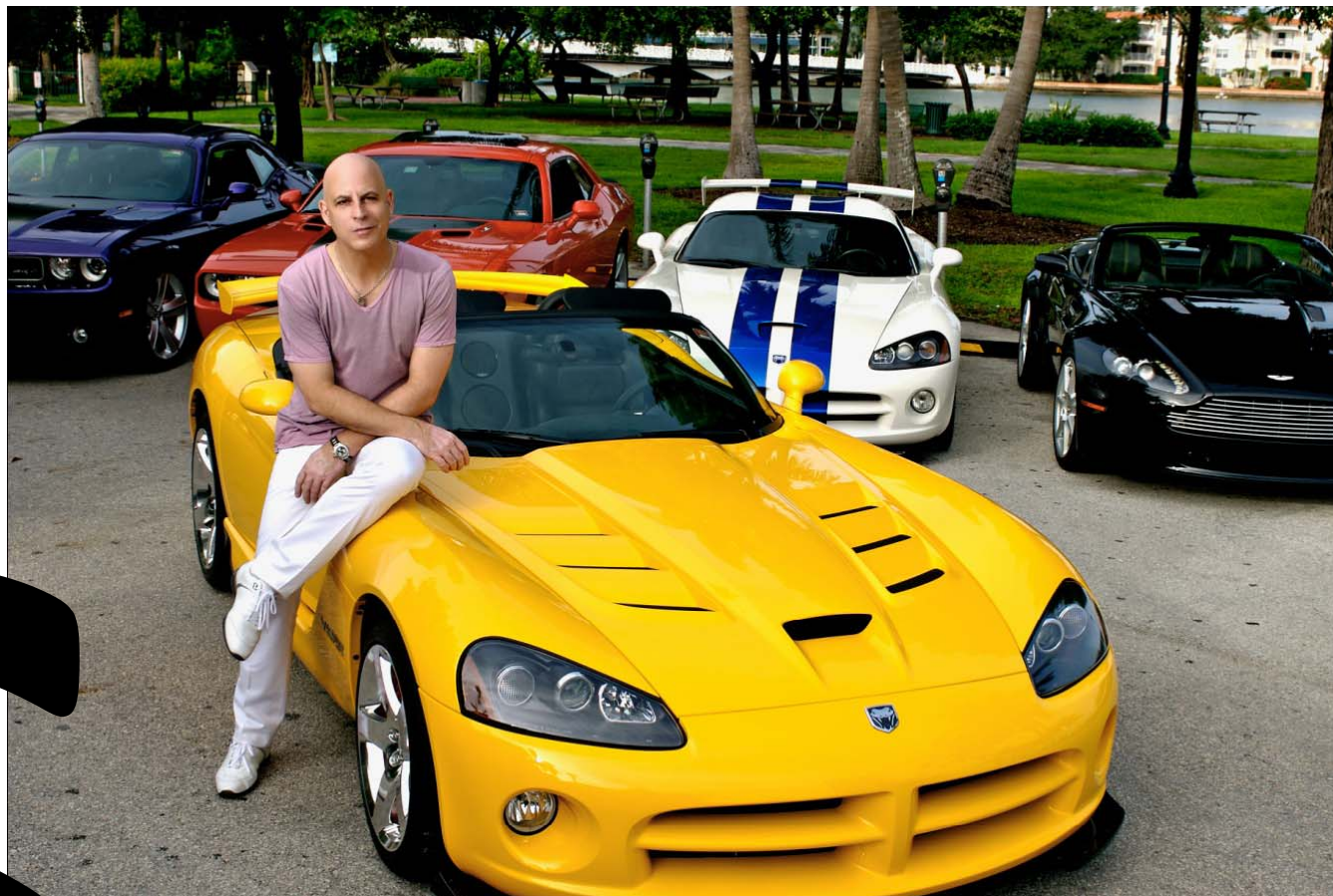
Always remember
the rule of 7 (+/-) 2





SHE

S



- **Specific**
 - What, Who, Where, Why, How
- **Measurable**
 - Outcome, not activity
- **Achievable**
 - Competency & Willingness
- **Relevant**
 - Align with vision
- **Time-bound**
 - When the due-date will happened



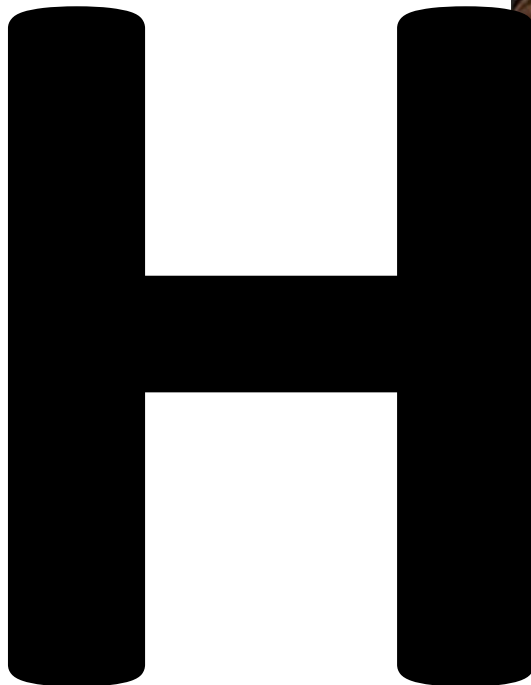
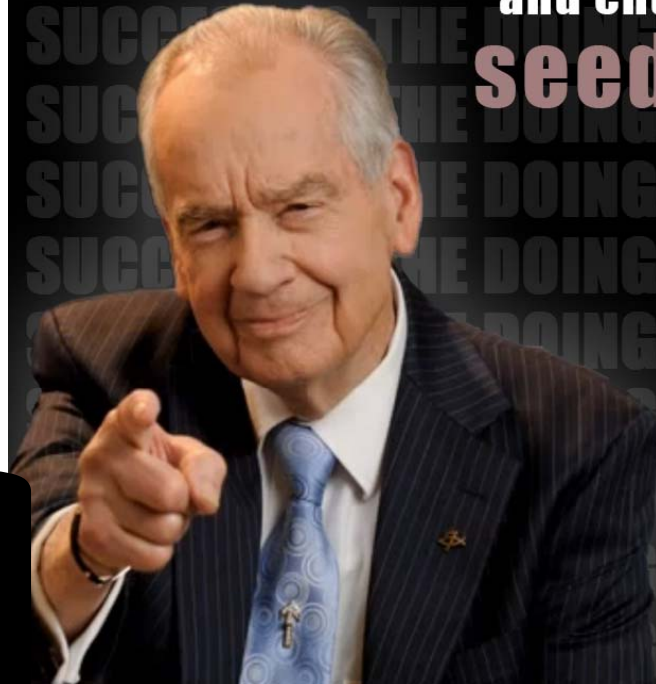
YOU
ARE THE CREATOR OF YOUR OWN DESTINY.

SMART objectives

“ You were designed for accomplishment,
engineered for success
and endowed with the
seeds of greatness.”

Zig Ziglar

think&GRO





Always provoking
positive frame of

Human-side

Sometimes you need to talk to a two year
old just so you can understand life again.

~ Unknown

say your feelings to the world

yoursayings.com

E





Always Utilize
audience/participants
→ Experience
(Constructivism
approach)

A photograph of Michelle Obama and Oprah Winfrey seated in the foreground of a large, blurred audience. Michelle Obama is on the left, wearing a dark, textured jacket, looking towards the right. Oprah Winfrey is on the right, wearing a grey blazer, gesturing with her right hand pointing upwards and looking in the same direction. The background is filled with many other people, mostly men, seated in rows, suggesting a large-scale event or conference.

A large crowd of people at a concert or festival, seen from behind, with many hands raised in the air. The scene is dimly lit with warm, golden light from above, creating a hazy atmosphere. A large, thin blue circle is superimposed over the center of the image, containing the letters 'IS' in a bold, dark blue, sans-serif font.

IS

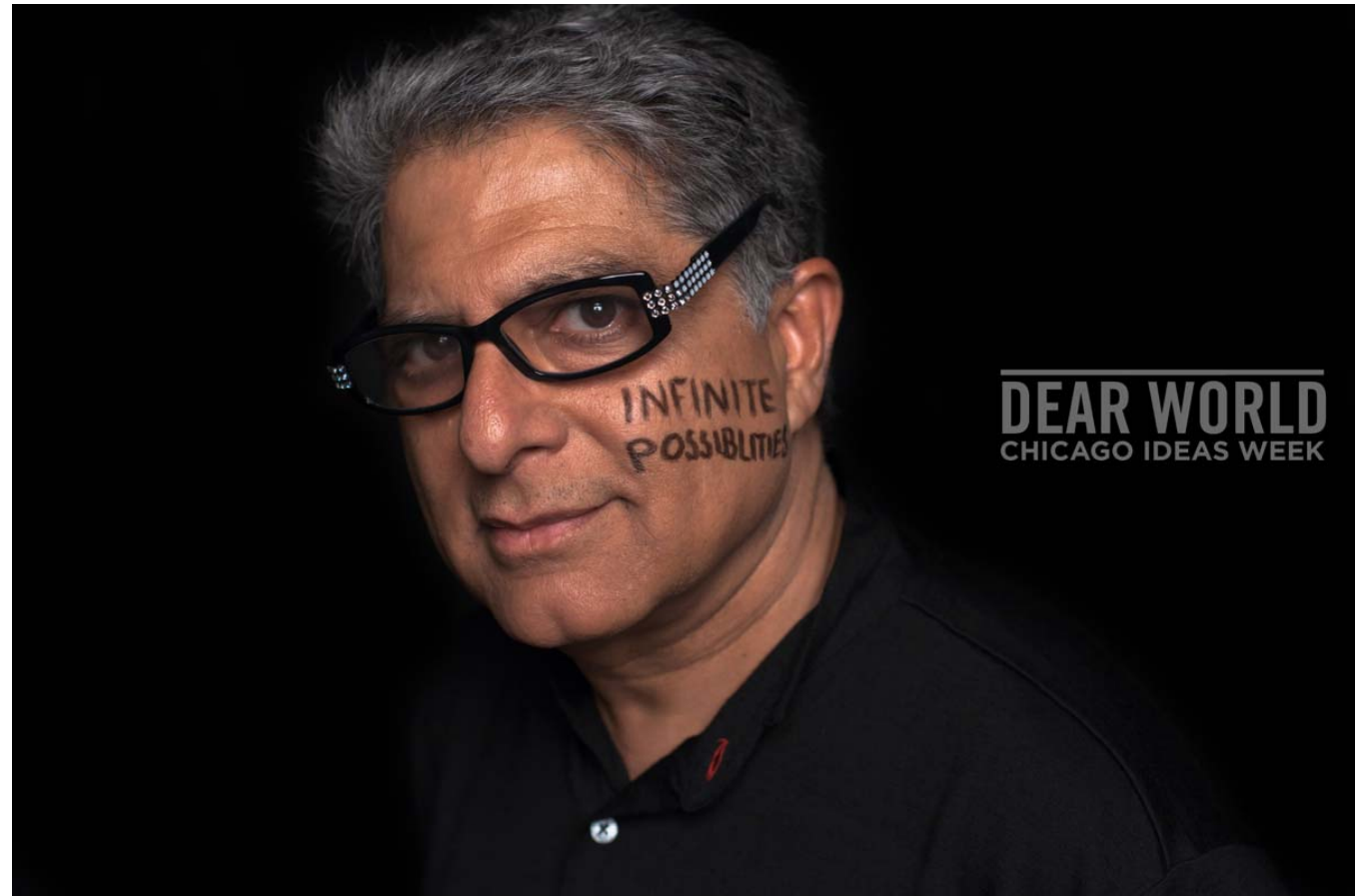


The background of the slide is a photograph showing the silhouettes of a biplane on the left and a person running on the right, set against a warm, orange-hued sky at sunset or sunrise. The biplane is a two-engine model, and the runner is in mid-stride.

In-house or public training ?

THERE IS NO FAILURE
ONLY FEEDBACK

S





Style of audience
(Learning styles)

AIDA



Conventional view of AIDA concept

- Attention
- Interest
- Desired
- Action



A






NLP LIFE

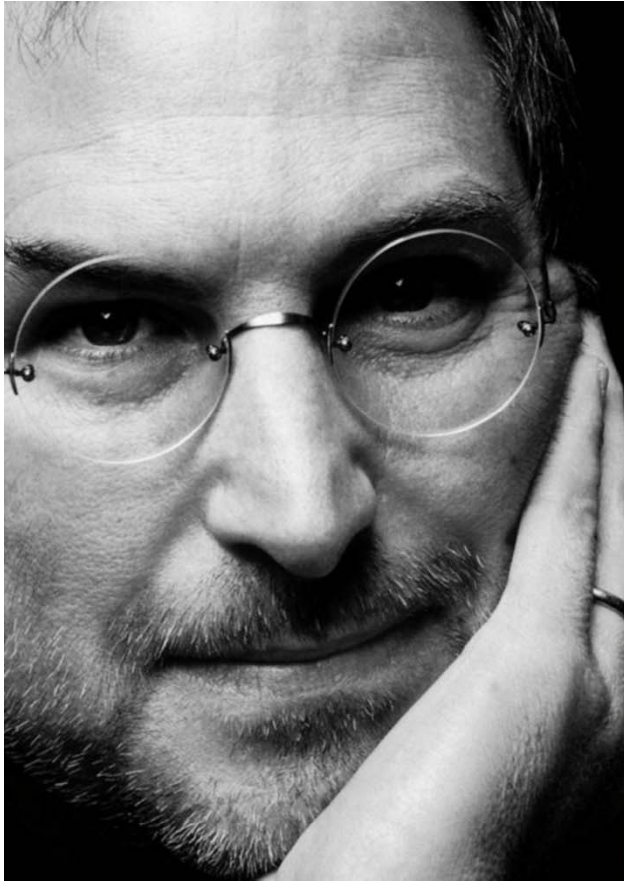
TRAINING DIFFERENTLY... MAKING A DIFFERENCE

Pada tahap Awal ..
Gunakan “Pattern-interrupt” untuk
memperoleh perhatian audience.



A man in a dark pinstripe suit and a purple striped tie is leaning against the rear of a dark-colored car. He is bald and looking towards the camera. The background is a bright, cloudy sky. The car's rear light is visible.

Arahkan agar ke-7 nginan
audience terpuaskan..
Gunakan teknik “Pain-Pleasure”
management.



The Presentation
Genius of
Steve Jobs

Carmine Gallo
Columnist, BusinessWeek.com

D



“What people **CAN** do is very different from what they **WILL** do.”

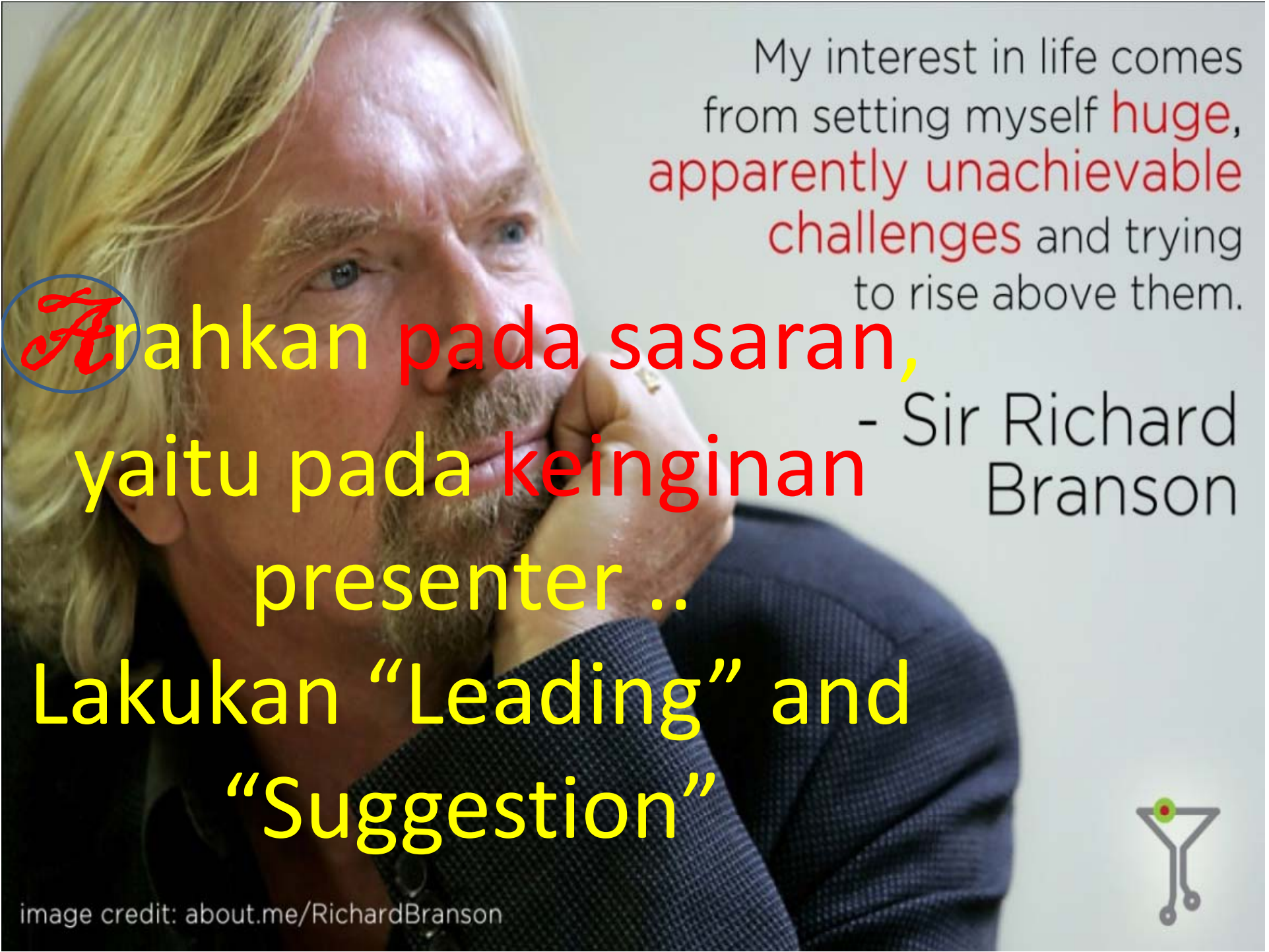
-Anthony Robbins.

→ **D**idalami secara cerdas ..

Gunakan teknik MECE dari McKinsey.



A

A close-up portrait of Sir Richard Branson, a man with long blonde hair and a beard, resting his chin on his hand. The background is a plain, light-colored wall.

My interest in life comes
from setting myself **huge**,
apparently unachievable
challenges and trying
to rise above them.

- Sir Richard
Branson

Arahkan pada sasaran,
yaitu pada **keinginan**
presenter ..
Lakukan “Leading” and
“Suggestion”

image credit: about.me/RichardBranson



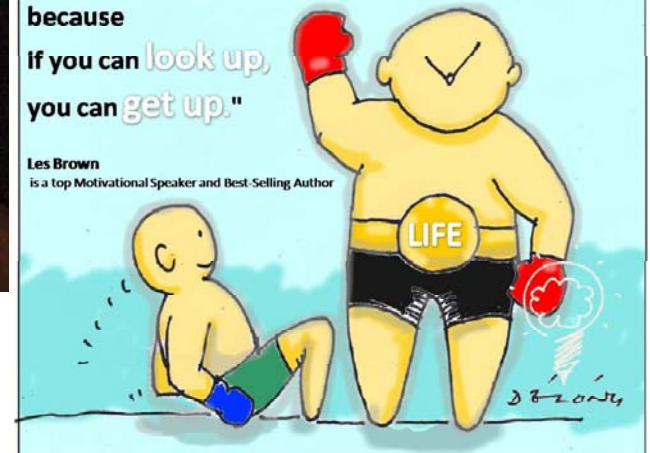
"Only by **GIVING** are you able
to receive more than you
already have."

Jim Rohn
-was an entrepreneur
and motivational
author and speaker



"If life knocks you down, try to land on your back,
because
If you can **look up**,
you can **get up**."

Les Brown
is a top Motivational Speaker and Best-Selling Author



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